ChimeHive

CASE STUDY · TRUWOOD

Paper timesheets out. ~€250k from sharper quotes.

€45k

admin saved a year

<1hr

weekly payroll, was a full day

TRUWOOD specialist joinery

Figures are estimates

THE CUSTOMER

Bespoke joinery. Every job is different.

Truwood designs, makes and installs specialist joinery for fit-out projects in Ireland and abroad.

~50 staff | Emyvale, Co. Monaghan | Family-owned

> **Job cost depends on how long each production stage takes.**

THE CHALLENGE

Paper, re-keying and guesswork

Timesheets from memory
Filled in at the end of the day

Hours keyed in three times
Excel, accounts, then Smartsheet

Managers a week behind
Chasing the floor for updates

Quotes built on estimates
No real data on past jobs

WHY CHIMEHIVE

Job costing, without the ERP

More than a dozen tools assessed.

✖

Clocking apps

Not granular enough

✖

Enterprise ERP

Costly and complex

✔

ChimeHive

Job and stage level, simple to run

RESULT 1

STEP 1
From paperwork to pulling insights

→

STEP 2
From insights to forward planning

€45k

admin saved a year

> **ChimeHive reduced a task that took a full day to half an hour.**
>
> Team Lead, Truwood

RESULT 2

STEP 1
From paperwork to pulling insights

→

STEP 2
From insights to forward planning

~€250k

from more accurate quoting

Every hour is logged to a job and stage. New quotes use real data, not estimates.

Estimate based on a one-point margin gain on Truwood's revenue.

BEFORE AND AFTER

What changed

	BEFORE	WITH CHIMEHIVE
Job time	Not visible	**Every job and stage**
Quoting	Estimates	**Real job data**
Payroll	A full day	**30–60 minutes**
Re-keying	Three systems	**None**

Where do your team's hours really go?

Every hour tied to a job. Less admin, better quotes.

✓ Integrates with your ERP, payroll and more

Book a 15-minute consultation →

chimehive.com

ChimeHive is built by Decision ANALYTICS